



Job Title | Investment Associate

JOB PROFILE | INVESTMENT ASSOCIATE

BUSINESS AREA: Fund Investment

LOCATION: London, SW1

Role Overview

The Link Financial Group is one of Europe's largest investors in performing and non-performing distressed consumer and commercial finance receivables.

LCM Partners is the Group's investment management arm, also housing the Group's centralised investment and risk team, and is headquartered in London.

The Group also maintains proprietary servicing operations (Link Financial) which span the UK, Spain, Italy, Germany & Ireland, providing a strong footprint across Europe to both assist LCM in the origination, evaluation and servicing of portfolio opportunities. Its clients comprise the largest European banks and specialist consumer finance issuers. Established in 1998, the Group now employs c. 700 people.

The Job Holder will work as an Investment Associate in the LCM team to assist on pan-European portfolio purchase transactions (both secured and unsecured). The role will be based in London but may require travel to the Group's overseas offices in Spain, Italy, Germany and Ireland and to client sites throughout these markets and the UK, as well as other markets where we might invest. Fluency in French, Spanish, Italian or German is required for this role.

Financial Remuneration

- Competitive salary.
- 25 days holiday.
- Participation in Discretionary Performance Related Bonus (Annually).
- Benefits to include private health insurance, pension and life insurance.

Job Content

The job holder will be responsible for:

- Investment Analysis:
 - Data analysis for investment review of portfolios.
 - Construct cash flow modelling and portfolio Pricing Models under supervision.
 - Scenario and statistical analysis of portfolio purchase transactions.
 - Data preparation for new portfolios.
 - System reports – analysis and review of system data for reporting of portfolio performance.
 - Development and recommendation of investment proposals.
- Transaction Execution:
 - Support due diligence exercises.
 - Assist in portfolio and transaction structure reporting to third parties.
 - Assistance in execution of corporate finance transactions.



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- Business Development and Deal Origination:
 - Show awareness of potential Business Development Opportunities.
 - Research new markets/business areas for development.
 - Analysis of potential acquisitions or other corporate development projects.
 - Manage Business Development pipeline and follow up with MDs.
 - Analysis and support material for business development initiatives.

Work Experience and Qualifications

2+ year's prior experience in either:

- Credit investment; or
- A related area including:
 - Investment banking;
 - Corporate finance;
 - Management consultancy; or
 - Professional services.
- Other relevant professional / financial qualifications may also be of benefit.
- University graduate, preferably with a specialisation in finance, accounting, investment analysis, financial management or statistical analysis.

Skills

The skills listed below are considered the minimum requirement for the role:

- Fluency in French, Spanish, Italian or German required.
- Written & Spoken English to a high standard.
- Analytically fluent.
- Strong interpersonal skills to facilitate accurate and professional communication at all levels.
- Strong communication skills – articulate, confident and self-assured, in order to deal effectively and appropriately with all individuals internally and externally.
- Numeracy with strong mathematical ability to assimilate and analyse data are essential.
- Microsoft Office, particularly Excel to an advanced level.
- The ability to work as part of a team.
- The aptitude to deal with volume queries and multi-task.